

Paul Rux Bio

Houston Texas based Paul Rux manages all sales and support for the South Central Region USA and Mexico for Zenitel STENTOFON USA Inc. STENTOFON® manufactures and distributes audio communication systems that integrate with Access Control and CCTV systems for a highly interactive and complete security system. STENTOFON's CCoIP™ -- Critical Communication over Internet Protocol -- systems are used in the DFW Airport, World Bank, Federal Reserve Banks, Microsoft, IBM, Bank of America, Merck, Lucent, CNN and Equifax. Paul has been with STENTOFON USA for close to nine years.

After Paul earned his B.B.A. in Management and Marketing from the University of Texas at San Antonio, he has spent the last 24 years in the electronic systems security industry. He has worked closely with engineering firms to design audio communication systems for many manufacturing and university facilities. Paul also sold or managed projects including the Port of Houston, Homeland Security and the Petrochemical/Energy sector. Paul is an active member of ASIS --American Society for Industrial Security - and his local Houston ASIS Chapter.

Paul is a seasoned speaker on the subject of Trends in Mass Notification Solutions, Electronic Security, VoIP Integration, Sales and Sales Management and is well versed in the design and deployment of Intercom, Access Control, CCTV, Intrusion, and Fire Alarm.

For the last two year I have been asked to speak on this subject at the Annual PSA Tec Security Conference in Denver.

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